

COLLIN WEIGEL

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APPOINTMENTS

The Nature Conservancy Postdoctoral Fellow in Behavioral Economics	2018-Present
Johns Hopkins University, Baltimore, MD	
Postdoctoral Fellow	2016-2018
Johns Hopkins University, Baltimore, MD	

EDUCATION

Ph.D. Economics	2016
University of Arizona, Tucson, AZ	
M.A. Economics	2012
University of Arizona, Tucson, AZ	
B.A. Economics and Business Management (Accounting)	2010
Pacific University, Forest Grove, OR	

WORKING PAPERS AND WORKS IN PROGRESS

1. “Appeals to emotion rather than science increase contributions to environmental quality.” Hilary Byerly, Paul Ferraro, Tongzhe Li, Kent D. Messer, and Collin Weigel. R&R at Nature Sustainability.
2. “Using Economic Experiments to Promote Evidence-Based Agricultural Policymaking.” Stephanie Rosch, Sharon Raszap Skorbiansky, Collin Weigel, Kent D. Messer, and Daniel Hellerstein. R&R at Applied Economic Perspectives and Policy.
3. “Recruiting agricultural producers for field experiments: lessons learned at the Center for Behavioral & Experimental Agri-environmental Research (CBEAR)”. Paul J. Ferraro, Mark Masters, Kent D. Messer, Laura Paul, and Collin Weigel. R&R at Applied Economic Perspectives and Policy.
4. “Best Management Practices for a Weaker Link Public Good: Directions for Future Research on the Feral Hog Problem.” Sean F. Ellis, Mark Masters, Kent D. Messer, and Collin Weigel. Under Review.
5. “Nudging Organizations: Evidence from three large-scale field experiments.” Paul J. Ferraro, Collin Weigel, James Fan, and Kent D. Messer. Under Review.
6. “Effects of commonly-used message frames on conservation behavior.” Sheila Reddy, Chloe Wardrop, Collin Weigel, Yuta Masuda, Seth Harden, Pranay Ranjan, Jacqueline Getson, Laura Esman, Paul J. Ferraro, and Linda Prokopy. Working Paper.
7. “Lottery incentives, private information, and public resource management: Evidence from the Agricultural Data Reporting Incentive Program (AgDRIP).” Ben S. Meiselman, Collin Weigel, Paul J. Ferraro, Mark Masters, Kent D. Messer, Olesya Savchenko, and Jordan Suter. In progress.
8. “Tailoring Information to Improve Engagement.” Collin Weigel, Richard Cruse, and Sheila Reddy. In Progress.
9. “Financial incentives and behavioral nudges to reduce nutrient pollution on lands owned by non-operator landowners in the Mississippi River basin.” Collin Weigel, Yuta Masuda, Seth Harden, Paul J. Ferraro, Linda Prokopy, and Sheila Reddy. In Progress.

10. "Comparative analysis of time and risk preferences of U.S. agricultural farmers and university students." Maria Bernedo, Paul Feldman, Paul J. Ferraro, and Collin Weigel. In progress.
11. "Popular experimental methods for eliciting time preferences do not yield the same conclusions: a field experiment with a national sample of adult business owners." Paul J. Ferraro, Collin Weigel, and Maria Bernedo. In progress.
12. "Effects of horizon, delays, and magnitudes on discounting by U.S. farmers and university students." Maria Bernedo, Paul Feldman, Paul J. Ferraro, Kent D. Messer, and Collin Weigel. In progress.
13. "Anchoring among consumers: a replication and extension." Paul J. Ferraro, Tongzhe Li, Kent D. Messer, and Collin Weigel. In progress.
14. "Awareness about behavioral biases and applications of behavioral insights: implications for the behavioral sciences and public policy." Paul J. Ferraro, Tongzhe Li, Kent D. Messer, J. Dustin Tracy, and Collin Weigel. In progress.
15. "Don't Stop Now: An Experimental Investigation of the Sunk Cost Effect." Collin Weigel. In Progress.
16. "Is Justice Blind? Experimental evidence on the perceptions of contributions to judicial campaigns." Collin Weigel. In Progress.

NON-REFEREED OR NON-ACADEMIC

1. "Calibrating Performance Incentives in Economics Experiments: A Literature Review of the Impact of Incentive Payments on Outcomes for Common Experimental Methods." Stephanie Rosch, Jacob Fooks, Daniel Hellerstein, Lori Lynch, Kent D. Messer, Sharon Raszap Skorbiensky, Collin Weigel, and Eliana Zeballos. White Paper at the Office of Management and Budget.

AWARDS AND GRANTS

1. National Wildlife Foundation: Testing the Success of Messaging and Outreach Tactics on Midwestern Grain Farmer Attitudes and Behaviors (\$16,641) 2019
PIs: Paul J. Ferraro and Sheila Reddy
2. United States Department of Agriculture: Behavioral Economics of Time Preferences, Risk Preferences and Agri-environmental Program Participation among U.S. Producers. (\$249,909) 2017
Supplemental Funding (\$74,476) 2018
PIs: Maria Bernedo, Paul J. Ferraro, and Kent D. Messer.
3. Eller Center for Leadership Ethics Small Research Grant: Justice is blind, but money talks: The public perception of donations to judicial campaigns. (\$1,800) 2016
PI: Stanley Reynolds
4. NSF Grant Number 1326235: Real Incentives and the Sunk Cost Fallacy (\$6,363) 2013
PI: Stanley Reynolds
5. Thomas R. Brown Teaching Fellow in Economics (\$5,000) 2013

TEACHING

The University of Arizona, Tucson, AZ

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| Instructor, ECON330: Macroeconomic and Global Institutions | 2014 |
| Instructor, ECON330: Macroeconomic and Global Institutions (Online) | 2013 |
| Instructor, ECON200: Basic Economic Issues | 2012 |
| Head Teaching Assistant, ECON200: Basic Economic Issues | 2011-2013 |

Teaching Assistant, Summer Economics Workshop for High School Teachers	2012-2014
Teaching Assistant, ECON 300: Intermediate Microeconomics	2013
Teaching Assistant, ECON200: Basic Economic Issues	2010-2012

CONFERENCES AND PRESENTATIONS

Agricultural and Applied Economics Association. Presentation. Kansas City, MO.	2020
North American Congress for Conservation Biology. Invited Presentation. Denver, CO.	2020
Participant Agency in Field Experiments. Presentation. Bloomington, IN.	2019
Heartland Environmental and Resource Economics. Presentation. Urbana-Champaign, IL.	2019
University of Pennsylvania. Guest Lecture. Philadelphia, PA.	2019
Agricultural and Applied Economics Association: Best Practices for Addressing the Replicability Crisis in Agricultural and Applied Economics. Presentation. Atlanta, GA.	2019
Implementing large-scale behaviour change interventions for conservation. Invited Workshop. Oxford, UK.	2019
Advances with Field Experiments Presentation. Chicago, IL.	2019
Association of Environmental and Resource Economists Annual Meeting. Presentation. Lake Tahoe, NV.	2019
The Nature Conservancy Global Science Retreat. Presentation. Santa Barbara, CA.	2019
Extension Risk Management Education National Conference. Presentation. Louisville, KY.	2019
The Nature Conservancy, Easton. Presentation. Easton, MD.	2019
Johns Hopkins University Green Hackathon. Invited Presentation. Baltimore, MD.	2019
Workshop on Behavioral Economics Applications in Forest Service Research. Presentation. Washington, D.C.	2019
Economic Research Service Brown Bag. Presentation. Washington, D.C.	2019
The Nature Conservancy Global Science Gathering. Poster Presentation. Houston, TX.	2018
Economic Research Service Brownbag. Presentation. Washington, D.C.	2018
University of Delaware. Guest Lecture. Newark, DE.	2018
Appalachian Experimental and Environmental Economics Workshop. Presentation. Blowing Rock, NC.	2018
Central US Region Science, Stewardship, and Conservation Conference. Presentation. Madison, WI.	2018
Advances with Field Experiments. Presentation. Boston, MA.	2018
Agricultural and Applied Economics Association Annual Meeting. Presentation. Washington, D.C.	2018
Agricultural and Applied Economics Association NIFA Project Directors Post-Conference. Presentation. Washington, D.C.	2018
Association of Environmental and Resource Economists. Presentation. Pittsburgh, PA.	2017
Workshop on Behavioral Spillovers. Presentation. Cardiff, Wales.	2017
North American Economics Science Association. Presentation. Richmond, VA.	2017
Kansas Association of Conservation Districts. Presentation. Wichita, KS.	2016
North American Economics Science Association. Presentation. Tucson, AZ.	2016
University of Delaware Presentation.	2016
C-Quest: Charting a Course for Climate Research in Agriculture. Invited Conference. St. Louis, MO.	2016
National Association of Conservation Districts Summer Board Meeting. Invited Presentation. Minneapolis, MN.	2016

REFEREE SERVICE

Agricultural Economics, Ecological Economics, Journal of Agricultural Economics, Conservation Letters.

SERVICE

Economic Research Service Visiting Scholar (2016-Present), Center for Behavioral and Experimental Agri-Environmental Economic Research (CBEAR) Fellow (2016-present), AAEA Track Session Organizer (2020), AAEA Topic Leader - Experimental Economics (2019), AAEA Panel Moderator (2019), AAEA Topic Reviewer - Experimental Economics (2018), Co-President Johns Hopkins Postdoctoral Fellows Association at the School of Public Health (2017-2018).

Last Updated: February 12, 2020.